

Chapter 7

Resources

These listings are intended to serve as a reference document to aid entrepreneurs in locating organizations that can provide assistance in starting or operating a business. Many of these organizations are referenced in the text of this book.

BUSINESS SUPPORT SERVICES

Missouri Department of Economic Development

MISSOURI BUSINESS CENTER (MBC)

MBC serves as a first-stop resource for information, referrals and assistance to Missourians considering starting a business, as well as for established businesses planning expansion. The center provides both the seasoned business owner and the first-time entrepreneur with comprehensive information on state rules, regulations, licenses, applications, permits and other kinds of assistance. In addition, MBC serves as a vital link between small businesses and all Department of Economic Development programs, as well as services from other public and private organizations. To speak with a small business counselor, call 573-751-2863; e-mail the center at businesscenter@ded.state.mo.us or visit the MBC website:

www.missouridevelopment.org/business/businesscenter

MINORITY BUSINESS DEVELOPMENT

The Office of Minority Business was established to assist minority business owners obtain managerial, technical and financial assistance as well as to identify opportunities for successful entrepreneurship. The Office is responsible for identifying and developing networks and support systems that help minorities gain a foothold in the mainstream of Missouri's economy through the start-up, retention or expansion of minority-owned firms. For more information, call 573/751-3237 or on the web at: www.omb.state.mo.us

OFFICE OF SCIENCE AND TECHNOLOGY

The Office of Science and Technology provides valuable resources to help businesses compete in a global economy. These resources increase the efficiency, productivity, profitability and wealth of Missouri businesses. The office manages activities for the Department of Economic development within the state's three targeted industries (Life Sciences, IT and Advanced Manufacturing) and has created a resource network that can assist a business to identify sources of technical assistance and expertise in order to increase their competitive advantage.

OFFICE OF BUSINESS FINANCE

Missouri helps businesses grow with an array of programs designed to increase private investment, promote research activities, and reduce the amount of overhead in Missouri small businesses. The mission of the Office of Business Finance (OBF) is to serve as a resource for entrepreneurs and small businesses looking for financing either through equity or debt programs.

OBF also administers several incentive programs to increase equity financing in the state. These

include the Certified Capital Company or “CAPCO” program designed to initiate the formation of private venture capital firms, CAPCOs, using tax credits to increase private investment into fast-growing Missouri small businesses. The New Enterprise Creation program was established using tax credits to incent investments in a private seed capital fund, which will use the proceeds to make equity investments in “seed” stage Missouri businesses.

Finally, OBF administers the Urban Enterprise Loan program that assists Missouri small business entrepreneurs with the creation, expansion and retention of their business in the St. Louis and Kansas City urban areas and provides low-interest loans to eligible applicants.

MISSOURI WOMEN’S COUNCIL

Missouri’s prosperity grows as women become stronger economic, civic and family leaders. The Missouri Women’s Council addresses issues affecting the economic and employment status of women in Missouri. As a division of the Department of Economic Development, The Missouri Women’s Council works closely with other agencies and organizations to promote the well-being of women in Missouri. For more information, contact the Missouri Women’s Council at 877-426-9284; e-mail at wcouncil@mail.state.mo.us or visit their website at www.womenscouncil.org/

BUSINESS EXPANSION AND ATTRACTION GROUP (BEA)

The Business Expansion and Attraction Group (BEA) works directly with Missouri businesses and communities in retaining and expanding job opportunities and investment in the state. Project managers can provide an array of services to existing businesses including information on federal, state and private sector financing programs, Missouri tax credit programs and job training assistance. For more information, contact the Central Office in Jefferson City at 573/751-4241.

WORKFORCE DEVELOPMENT

The Division of Workforce Development offers Missouri businesses assistance by providing recruitment, job placement, labor market information, training, incentives and tax credits. The goal is to increase the employment, retention, and earnings of participants by: increasing occupational skill attainment by participants; reducing welfare dependency; and enhancing the productivity and competitiveness of Missouri business. The following are some of the services available through the Division of Workforce Development and the local Missouri Career Centers.

Job Placement and Recruitment

Missouri Works! provides employers an automated access to enter job openings and do searches for qualified applicants using an interactive internet tool. The State’s network of One-Stop Career Centers also provides personal assistance to employers needing to recruit and screen potential employees. Visit the Missouri Works! website at: www.works.state.mo.us

Labor Market Information

Employers can access information about Missouri’s workforce which includes employment and unemployment trends, occupational information, wages, labor availability and related information. Labor market data is available on the Missouri Works! website at: www.works.state.mo.us

Job Training Assistance

Customized Training Program: The Missouri Customized Training Program can assist

with employers' training costs. Classroom Training is available for Missouri employers who are training new or existing employees. On-the-Job Training, designed for newly created jobs, helps employers make the most of training new workers in selective occupations by reimbursing 50% of a trainee's wages during a designated training period.

Community College New Jobs Training Program: This program is designed for eligible companies who are creating a substantial number of jobs through expansion or startup. Training needs that are specific to an eligible Missouri employer are funded through the sale of certificates which are retired by using a portion of the State Employer Withholding Tax on newly created jobs.

Tax Credits

Skills Development Tax Credit: This credit is designed to encourage employees advancement and skill development through training and is offered to participating Missouri companies. Eligible employers who are located in a distressed area are reimbursed in the form of tax credits in return for upgrading the occupational skills of works through educational programs and training.

Work Opportunity Tax Credit: This Federal program provides employers tax savings up to \$2,400 per eligible workers as an incentive to hire job seekers with barriers to employment from eight targeted groups.

Welfare-to-Work Tax Credit: This Federal program provides employers with tax savings up to \$8,500 per eligible long-term welfare recipient they hire. Employers may receive tax credits for the first two years of employment for eligible workers.

For more information about these programs, contact the Division of Workforce Development at 1-800-877-8698 or visit their website at:

www.ecodev.state.mo.us/employment/workforcedevelopment

University of Missouri System

UNIVERSITY OUTREACH AND EXTENSION

University Outreach and Extension provides research-based knowledge and problem-solving resources from the University of Missouri and Lincoln University. County extension centers provide many services and educational programs to citizens, communities and businesses at the local level. Specialists in each county office can assist you directly or put you in touch with statewide experts and resources to serve your business needs. University Outreach and Extension is part of the nationwide network of land-grant universities. For more information, contact 573/882-2695 or www.outreach.missouri.edu or contact the nearest business and industry specialist:

Program Director, Bus. & Ind.
529 Clark Hall
University of Missouri
Columbia, MO 65211
573/882-4321

Adair County
Truman State University
1100 Violette Hall
100 East Normal
Kirksville, MO 63501-4419
660/785-4307

Audrain County
Courthouse, Room 304
Mexico, MO 65265
573/581-3231

Boone County
1012 Highway UU
Columbia, MO 65203
573/445-9792, ext. 302

Buchanan County
4125 Mitchell Avenue
P.O. Box 7077
St. Joseph, MO 64507
816/279-1691

Camden County
113 Kansas Street
P.O. Box 1405
Camdenton, MO 65020
573/346-2644

Cape Girardeau County
684 W. Jackson Trail
P.O. Box 408
Jackson, MO 63755
573/243-3581

Clay County
1901 N.E. 48th, Clay County Annex
Kansas City, MO 64118
816/792-7760

Cole County
2436 Tanner Bridge Road
Jefferson City, MO 65101
573/634-2824

Franklin County
115 Locust, P.O. Box 71
Union, MO 63085
636/583-5145

Greene County

833 North Boonville Ave.
Springfield, MO 65802
417/862-9284

Howell County
217 South Aid Avenue
West Plains, MO 65775
417/256-2391

Monroe County
216 Market Street
Paris, MO 65275
660-327-4158

Pettis County
1012 A Thompson Blvd.
Sedalia, MO 65301
660/827-0591

Phelps County
Courthouse, 200 North Main
Rolla, MO 65401
573/364-3147, ext. 400

St. Charles County
260 Brown Road
St. Peters, MO 63376
314/970-3000

St. Louis County
121 South Meramec, Suite 501
Clayton, MO 63105
314/615-2911

Schuyler County
Courthouse, P.O. Box 310
Lancaster, MO 63548
660/457-3469

Taney County
260 Birdcage Walk
PO Box 1620
Hollister, MO 65673-1620
417/339-4431

SMALL BUSINESS DEVELOPMENT CENTERS

The mission of the Missouri Small Business Development Centers (MO SBDC) system is to improve competitiveness and management quality of Missouri small businesses. MO SBDC will help these businesses identify problems, explore opportunities, and obtain solutions by offering comprehensive, timely assistance to create positive impact. Assistance includes counseling,

training information and technology transfer, research, and other services to meet the changing and evolving needs of the Missouri small business community.

Southeast MO. State University
One University Place, MS 5925
Cape Girardeau, MO 63701-4799
573/986-6084

St. Charles County EDC
5988 Mid Rivers Mall Drive, Suite 108
St. Charles, MO 63304
636/928-7714

University of MO-Columbia
1800 University Place
Columbia, MO 65211
573/882-7096

St. Joseph Satellite Center
3003 Frederick Ave
St. Joseph, MO 64506-5104
816/232-4461

Chillicothe Satellite Center
715 Washington Street, City Hall
Chillicothe, MO 64601-2229
660/646-6920

St. Louis Enterprise Center SBDC
314 Lemay Ferry Road, Suite 131
St. Louis, MO 63125
314/631-5374

MO Southern State College
3950 Newman Road
Joplin, MO 64801-1595
417/625-9313

Small Business Development Center
SBDC at SBA St. Louis District Office
200 North Broadway, Suite 1500
St. Louis, MO 63102
314/539-6600, ext. 227

Truman State University
1100 Violette Hall
100 East Normal
Kirksville, MO 63501
660/785-4307

Southwest MO. State University
901 South National
Springfield, MO 65804-0089
417/836-5685

UMKC Small Business Development Center
4747 Troost, Suite 113B
Kansas City, MO 64110
816/235-6063

Central MO State University
Grinstead, Room #009
Warrensburg, MO 64093-5037
660/543-4402

Northwest MO State Univ.
423 North Market Street
Maryville, MO 64468-1614
660/562-1701

State Office:
MO Small Business Development Centers
300 University Place
Columbia, MO 65211
573/882-0344

MISSOURI TEXTILE AND APPAREL CENTER (MO-TAC)

MO-TAC provides a centralized forum for textile and apparel manufacturers to express their problems and work out new strategies. Service include research assistance, trade show representation; workshops and seminars; demonstration center; and assistance in locating buyers and suppliers.

For more information, contact: Missouri Textile and Apparel Center, 122 Stanley Hall, University of Missouri-Columbia, Columbia, MO 65211; phone: 573/882-6439 or FAX: 573/884-4807; website: outreach.missouri.edu/motac/

Service Corps Of Retired Executives (Score)

SCORE counselors, experienced business professionals, provide confidential one-on-one counseling. Services include business plan preparation, financing, record keeping and problem solving and are provided free of charge. In addition to the following list, several Chambers of Commerce in the St. Louis area have SCORE counseling hours. Appointments with these counselors are made through the SCORE office at the St. Louis Business Information Center.

SCORE - Business Information Center

706 North Jefferson
St. Louis, MO 63103
314/436-2202

Ozark Gateway SCORE

106 Downey Place
Cuba, MO 65453
573/885-4954

Lake Ozark SCORE

P.O. Box 1405
Camdenton, MO 65020
573/346-2644

SCORE- Columbia

Columbia Chamber of Commerce
300 South Providence
Columbia, MO 65205-1016
573/874-1132

Jefferson City SCORE

Chamber of Commerce
213 Adams Street
Jefferson City, MO 65101
573/634-3616

St. Joseph SCORE

Chamber of Commerce
4524 Alpha Lane Avenue
St. Joseph, MO 64506
816/279-5091

Springfield SCORE

830 East Primrose
Suite 101
Springfield, MO 65807-5254
417/890-8501

SCORE - Business Information Office

323 West 8th St., Suite 501
Kansas City, MO 64105
816/374-6675

National SCORE Office

409 Third St., S.W., Ste. 5900
Washington, D.C. 20024
202/205-6762
1-800-827-5722

PRODUCTIVITY ENHANCEMENT PROGRAMS**Small Business Incubators**

A small business incubator is a building that is divided into units of space, which are then leased to new small businesses. In addition to low-cost physical space, incubators can help clients with access to necessary office machines, reception and secretarial services, furniture, conference rooms, and technical expertise in business management. Incubators often offer the best environment for survival and success.

St. Louis Enterprise Center - West County

743 Spirit 40 Park Drive
Chesterfield, MO 63005
314/519-4700

St. Charles County Synergy Center

5988 Mid Rivers Mall Drive
St. Charles, MO 63304
314/441-6880

St. Louis Enterprise Center - Midtown

3830 Washington Avenue
St. Louis, MO 63108
314/534-1818

Thomas Hill Enterprise Center

P.O. Box 246
Macon, MO 63552
816/385-6550

18th & Vine Small Business Incubator

(Black Economic Union)
1601 E. 18th
Kansas City, MO 64108
816/274-2301

Ozark Foothills Business Incubator

3019 Fair, P.O. Box 1183
Poplar Bluff, MO 63901
573/785-6402

Hannibal Small Business Incubator

410 South Maple
Hannibal, MO 63401
573/221-1033

St. Louis Enterprise Center – Wellston

121 S. Meramec, Suite 900
Clayton, MO 63105
314/615-7663

Innovation Centers

Missouri's four innovation centers provide a wide range of management and technical assistance to businesses. These centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to help increase profits. Clients plugging into the innovation center program become part of a network of state, federal, university, and private resources designed to develop and support high-growth businesses.

Brush Creek Enterprise Center

4747 Troost Avenue
Kansas City, MO 64110
816/561-8567

Center for Emerging Technology

4041 Forest Park Avenue
St. Louis, MO 63121
314/615-6903

Missouri Enterprise Center

800 W. 14th St., Suite 111
Rolla, MO 65401
573/364-8570

Missouri Innovation Center

5650A South Sinclair Rd.
Columbia, MO 65203-9496
573/446-3100

Missouri Enterprise Program – Manufacturing Extension Partnership (MEP)

Improves the competitiveness and productivity of small- and medium-sized manufactures. In addition to providing hands-on engineering and technical assistance, other services include seminars, vendor and technology searches, and product testing and equipment demonstrations. Initial assessment is done and followed up with recommended solutions for the identified problems and inefficiencies. Fees apply to most services:

Rolla Office

800 W. 14th St.
Suite 111
Rolla, MO 65041
573/364-6323

Springfield Office

1736 E. Sunshine
Suite 702
Springfield, MO 65804
417/823-9661

Columbia Office

5650 S. Sinclair Road
Columbia, MO 65203
573/446-3130

Cape Girardeau Office

Southeast MO State University-MS6800
Cape Girardeau, MO 63701
573/651-2304

Macon Office

P.O. Box 276
Macon, MO 63552
660/385-5206

Kirksville Office

510 East Filmore
Kirksville, MO 63501-3610
660/627-1211

West Plains Office

P.O. Box 40
4407 County Road 2340
Pomona, MO 65789
417/255-1736

Kansas City Office

1575 N. Universal Avenue
Lakeside Plaza, Suite 130
Kansas City, MO 64120-2143
816/482-1176

St. Louis-Pennridge

3751 Pennridge Drive, Suite 101
St. Louis, MO 63044
314/291-2121

St. Louis-St. Charles

5988 Mid Rivers Mall Drive
St. Charles, MO 63304
636/936-2009

MARKET EXPANSION PROGRAMS

Export Development

The Missouri Office of International Marketing can help Missouri businesses tap into world markets by analyzing the export potential of products and identifying possible export markets. The trade development staff can also help with overseas marketing by accompanying Missouri firms to foreign trade shows and overseas missions, as well as locating overseas buyers, agents, representatives and licensing and /or joint venture partners.

The following services are available to any Missouri company interested in initiating or increasing international sales:

- ◆ Export workshops and seminars
- ◆ Trade and catalog show exhibitions
- ◆ Overseas promotion of Missouri products and services
- ◆ Trade missions to overseas markets
- ◆ Trade and sales lead development
- ◆ One-on-one export consultation

For more information, contact: 573/751-4855 or

www.ecodev.state.mo.us/business/internationalmarketing

Export Finance and Insurance

The Department of Economic Development is committed to supporting Missouri businesses in the global marketplace and has programs to help increase Missouri's exports to all overseas markets. The Office of International Marketing, in partnership with the Missouri Finance Development Board, has established a program to promote export financing and credit insurance for Missouri businesses.

The Export Finance Program staff will meet one-on-one with Missouri companies to evaluate available export financing and to assist each business in meeting the requirements for eligibility. The program staff will provide assistance throughout the process, including preparation of applications for financing that will be processed by the Finance Board. In addition, the staff will offer information about the availability of export credit insurance for overseas sales, and assistance in acquiring that insurance. For more information, contact: 573/751-4855 or www.ded.state.mo.us/business/internationalmarketing

Missouri MarketPlace

Missouri MarketPlace provides a link for buying and selling between Missouri companies as well as potential customers throughout the world. It is designed to encourage both businesses and consumers to buy Missouri products and services. This unique service developed to an interactive database allow direct links and communication between buyer and seller. Missouri MarketPlace is accessible through the Internet at: www.missourimarketplace.org or call 888-676-5265 for assistance. Registration is free and open to any Missouri business.

Procurement Assistance

Federal, state and local governments spend more than \$200 billion annually on various products and services – much of which is with small business. There are numerous opportunities for Missouri businesses interested in becoming suppliers to federal and state agencies, as well as large prime contracts. The following organizations will work with you directly to identify government programs and contractors that are most likely to need your company's particular products and services.

Additional procurement services include:

- ◆ Assistance in gaining access to the bid solicitation process
- ◆ Counseling on procurement procedures and terminology
- ◆ Monitoring of federal and state legislation that affects public sector procurement practices
- ◆ Access to a network of procurement and development agencies

For more information contact the Office of Administration, Division of Purchasing at 573-751-2387, via e-mail at purchmail@mail.state.mo.us or access OA's website at www.oa.state.mo.us/purch/vendor.html You can receive personalized assistance and additional information about Missouri Procurement Assistance Centers by contacting 573/882-3597 or www.moptac.net

Ag-Business Assistance Programs

Agriculture Innovation Center

There is a growing recognition among small farmers that if they are to boost their economic returns from farming, they need to find ways to earn a greater share of the consumer dollar by adding value to their own products. These strategies can include farmer-owned cooperatives and other business ventures for the purpose of value-added processing, production and marketing of crops and livestock. The Agriculture Innovation Center at the Missouri Department of Agriculture can provide access to a variety of educational and technical assistance programs. For more information, call toll free 1-866-466-8283 or 573/751-2672.

Missouri Alternatives Center

Information on alternative agriculture enterprises, small farms or new family farm options is available from: Missouri Alternatives Center, 628 Clark Hall, University Outreach and Extension, Columbia, MO 65211; phone: 573/882-1905 or 1-800-433-3704

Missouri Value Added Development Center

The Missouri Value Added Development Center supports the University of Missouri Outreach and Extension Agricultural Business Counselors. The Agricultural Business Counselors (ABCs) serve as an initial contact person, as an informational point of contact, and as value added educator. To effectively assist agricultural producers and agribusinesses in coordinating and capturing value from the agriculture supply chain, the Center has established three objectives: (1) provide extension educators decision support tools with which to assist agriculture producers in the formation and operation of collective entrepreneurship businesses, (2) develop a mechanism for linking campus research and extension activities related to value added agriculture, and (3) provide support and strategic planning input to function business units.

For more information, contact: Missouri Value Added Development Center, 143 Mumford Hall Columbia, MO 65211; Phone: 1-877-ValuAdd or 573-884-9459; Fax: 573-884-6572; Email: Valadag@missouri.edu Web: www.valueadded.missouri.edu

REGIONAL PLANNING COMMISSIONS (RPC)

Some of the services provided include: business assistance, business development, education seminars/workshops, job training programs, loan preparation requests, community assistance, airport planning, environmental assessments, grant administration and writing, hazardous waste planning, housing programs, legislative activities, local emergency planning committee, research, rural assistance, solid waste management, transportation planning, water and sewer planning, workshop development.

Boonslick Advisory Council
616 B N. Hwy 47
P.O. Box 429
Warrenton, MO 63383
314/456-3473

Bootheel RPC
Malden Industrial Park
P.O. Box 397
Malden, MO 63863
573/276-2242

East-West Gateway Coord. Council
10 Stadium Plaza, 2nd Floor
St. Louis, MO 63102-1714
314/421-4220
Kaysinger Basin RPC
213 S. Washington
Clinton, MO 64735
660/885-3393

GreenHills RPC
909 Main
Trenton, MO 64683
660/359-5636
Lake of the Ozarks Council of Local Govt.
P.O. Box 786
Camdenton, MO 65020
573/346-5616

Mark Twain Regional
Council of Governments
P.O.Box 73
Perry, MO 63462
573/565-2203

Meramec RPC
114 Industrial Drive
St. James, MO 65559
573/265-2993

Mid-America Regional Council
300 Rivergate Center, 600 Broadway
Kansas City, MO 64105-1536
816/474-4240

MO-KAN Regional Council
1302 Faraon
St. Joseph, MO 64501
816/233-3144

Northeast Missouri RPC
326 East Jefferson, P.O. Box 346
Memphis, MO 63555
660/465-7281

Ozark Foothills RPC
3019 Fair, P.O. Box 1183
Poplar Bluff, MO 63901-1183
573/785-6402

Harry S Truman Coordinating Cncl.
211 S. Main, Ste. 203
Joplin, MO 64802-1355
417/782-3515

Southeast Missouri RPC
1 West St. Joseph Street
P.O. Box 366
Perryville, MO 63775
573/547-8357

South Central Ozarks Council of Govts.
P.O. Box 100
Pomona, MO 65789
417/256-4226

Northwest MO Regional Council of Govts.
114 West Third
Maryville, MO 64468
660/582-5121

Southwest Missouri Local Government
Advisory Council
SMSU
901 So. National
Springfield, MO 65804-0089
417/836-6900

Mid-Missouri Regional Planning Commission
305 East Broadway
Ashland, MO 65010
573/657-9779

STATE AGENCIES

Most state agencies have developed web pages that provide information on their programs and services as well as make information on regulations and copies of their forms. To locate a department, agency or program's web site, visit the State of Missouri's homepage at:

www.state.mo.us

Aging, Division of
Department of Social Services
615 Howerton Court
P.O. Box 1337
Jefferson City, MO 65102-1337
573/751-3082

P.O. Box 899
Jefferson City, MO 65109-0899
573/751-3321
Consumer Protection Hotline
1-800-392-8222

Agriculture, Department of
1616 Missouri Blvd.
P.O. Box 630
Jefferson City, MO 65102-0630
573/751-4211

Bingo Licensing and Tax
Missouri Gaming Commission
1616 Industrial Drive
Jefferson City, MO 65109
573/526-5370

Attorney General
Supreme Court Building
Washington and High Streets

Conservation, Department of
2901 West Truman Blvd.
P.O. Box 180
Jefferson City, MO 65102-0180
573/751-4115

Corporation Tax, Revenue
Truman Building, Room 330
P.O. Box 700
Jefferson City, MO 65102-0700
573/751-2836

Corporations Office, Secretary of State
600 West Main Street
P.O. Box 778
Jefferson City, MO 65102-0778
573/751-4153

Design and Construction, Division
Office of Administration
Truman Building, Room 730
P.O. Box 809
Jefferson City, MO 65102-0809
573/751-3339

Economic Development (DED)
Truman Building, Room 720
P.O. Box 118
Jefferson City, MO 65102-0118
573/751-4241

Education, Elementary and Secondary
205 Jefferson Street
P.O. Box 480
Jefferson City, MO 65102-0480
573/751-4446

Employment Security, Division of
421 East Dunklin Street
P.O. Box 59
Jefferson City, MO 65104-0059
573/751-3215

Energy, Division of, DNR
1500 Southridge Drive
P.O. Box 176
Jefferson City, MO 65102-0176
573/751-4000

Environmental Quality, Division of, DNR
205 Jefferson Street
P.O. Box 176
Jefferson City, MO 65102-0176
573/751-4817

Family Services, Division of
615 Howerton Court
P.O. Box 88
Jefferson City, MO 65102-0088
573/751-3221

Fiduciary/Partnership Tax, Revenue
Truman Building, Room 330
P.O. Box 3815
Jefferson City, MO 65105-3815
573/751-1467

Film Commission, Missouri
Truman Building, Room 720
P.O. Box 118
Jefferson City, MO 65102-0118
573/751-9050

Franchise Tax
Secretary of State
600 West Main Street
P.O. Box 1366
Jefferson City, MO 65102-1366
573/751-0907

Gaming Commission
3417 Knipp Drive
Jefferson City MO 65109
573/526-4080

St. Louis:
1175 Borman Dr., Suite 104
St. Louis MO 63146
314/340-4400

Governor's Comm. on Employment of
People with Disabilities
3315 West Truman Blvd.
P.O. Box 1668
Jefferson City, MO 65102-1668
573/751-2600

Governor's Office
Capitol Building, Room 216
P.O. Box 720
Jefferson City, MO 65102-0720
573/751-3222

Health, Department of
920 Wildwood
P.O. Box 570
Jefferson City, MO 65102-0570
573/751-6400

Highway and Transportation, Dept.
Capitol and Jefferson Streets
P.O. Box 270
Jefferson City, MO 65102-0270
573/751-2551

Highway Patrol Headquarters,
Department of Public Safety
1510 East Elm Street
P.O. Box 568
Jefferson City, MO 65102-0568
573/751-3313

Human Rights Commission
3315 West Truman Blvd.
P.O. Box 1129
Jefferson City, MO 65102-1129
573/751-3325

Insurance, Dept. of
Truman Building, Room 630
P.O. Box 690
Jefferson City, MO 65102-0690
573/751-4126
1-800-726-2390

Labor and Industrial Relations
3315 West Truman Blvd.
P.O. Box 507
Jefferson City, MO 65102-0504
573/751-4091

Labor Standards
3315 West Truman Blvd.
P.O. Box 449
Jefferson City, MO 65102-0449
573/751-3403

Lieutenant Governor
Capitol Building, Room 121A
Jefferson City, MO 65101
573/751-4727

Liquor Control, Division of
Department of Public Safety

Truman Building, Room 870
P.O. Box 837
Jefferson City, MO 65102-0837
573/751-2333

Mental Health, Department of
1706 East Elm Street
P.O. Box 687
Jefferson City, MO 65102-0687
573/751-4122

Lottery, Missouri
1823 Southridge Drive
P.O. Box 1603
Jefferson City, MO 65102-1603
573/751-4050

Natural Resources, Dept. of
205 Jefferson Street
P.O. Box 176
Jefferson City, MO 65102-0176
573/751-3443 1-800-334-6946

Nursing Home, Licensing, DSS
615 Howerton Court
P.O. Box 1337
Jefferson City, MO 65102-1337
573/751-3082

Public Service Commission (PSC)
Truman Building, Room 530
P.O. Box 360
Jefferson City, MO 65102-0360
573/751-3234

Business Regulations Hotline:
1-800-392-4211

Purchasing, Division of
Truman Building, Room 580
P.O. Box 809
Jefferson City, MO 65102-0809
573/751-2387

Revenue, Department of (DOR)
Director's Office
P.O. Box 311
Jefferson City, MO 65105
573/751-4450
To order forms: 1-800-877-6881

DOR Regional offices:

Columbia – 573/884-3814
1500 Vandiver
Room 113

Cape Girardeau - 573/290-5852
3102 Blattner Drive, Suite 102

Jefferson City - 573/751-7191
3237 W. Truman Blvd., Suite 100

Joplin - 417/629-3070
1110 E. Seventh Street

Kansas City - 816/889-2944
615 East 13th Street, Room B2

St. Joseph - 816/387-2230
525 Jules, Room 314

St. Louis - 314/877-0177
3256 Laclede Station Rd., Suite 101

Springfield - 417/895-6474
149 Park Central Sq., Rm 313

Regular office hours are 7:45 a.m. to
4:45 p.m., Monday through Friday.

Sales Tax, Dept. of Revenue
Truman Building, Room 330
P.O. Box 840
Jefferson City, MO 65105-0840
573/751-2836

Secretary of State
Capitol Building, Room 208
P.O. Box 778
Jefferson City, MO 65102-0778
573/751-3318

Securities, Division of
600 West Main Street
P.O. Box 1276
Jefferson City, MO 65102-1276
573/751-4136

Social Services, Dept. of
Broadway Building, 2nd Floor
221 West High Street
P.O. Box 1527
Jefferson City, MO 65102-1527
573/751-4815

State Tax Commission
621 East Capitol Avenue
P.O. Box 146
Jefferson City, MO 65102-0146
573/751-2414

Supreme Court
Supreme Court Building
207 West High Street
P.O. Box 150
Jefferson City, MO 65102-0150
573/751-4144

Tourism, Division of
Truman Building, Room 290
P.O. Box 1055
Jefferson City, MO 65102-1055
573/751-4133

Transportation, Division of
Truman Building, Room 230
P.O. Box 1216
Jefferson City, MO 65102-1216
573/751-7100

Treasurer, Office of
Capitol Building, Room 229
P.O. Box 210
Jefferson City, MO 65102-0210
573/751-2411
1-800-662-8257

Uniform Commercial Code (UCC)
Secretary of State
600 West Main Street
P.O. Box 1159
Jefferson City, MO 65102-1159
573/751-2360

Weights and Measures, Agriculture
1616 Missouri Blvd.
P.O. Box 630
Jefferson City, MO 65102-0630
573/751-4316

Withholding Tax, Revenue
Truman Building, Room 330
P.O. Box 999
Jefferson City, MO 65108-0999
573/751-5752

Worker's Compensation, Division of
3315 West Truman Blvd.
P.O. Box 58
Jefferson City, MO 65102-0058
573/751-4231

COUNTY GOVERNMENT CONTACT INFORMATION

Contact with your local city and/or county clerk to determine the need for a city and/or county business license, zoning regulations and other business regulations for your selected business location. Contact the County Clerk of the appropriate county. A listing of the county offices can be found on the web at: www.sos.state.mo.us/elections/countyclerks.asp